



LION BUSINESS BROKERS
MERGERS & ACQUISITION ADVISORS



ASKING PRICE: \$1,550,000

For Sale:

Profitable electrical services business with an excellent 11-year operational track record serving residential, commercial, and industrial clients.

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EXECUTIVE SUMMARY


Listing #:

31162


Gross Revenue:

\$503,333


Founded in:

2010


FT Staff:

15


Industry:

Electrical Services


Current List Price:

\$1,550,000


Location:

Dallas/Fort Worth Metroplex


Cash Flow:

\$139,096


Acquired in:

-


PT Staff:

-

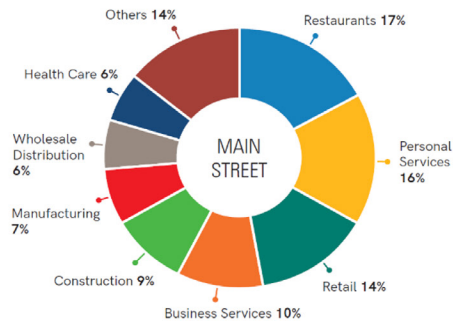

SIC/NAICS:

1731

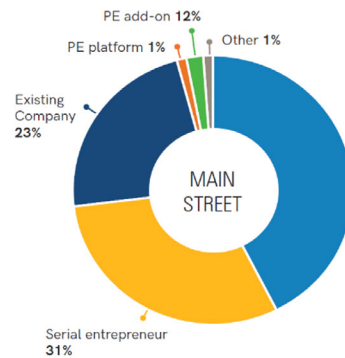

Industry Multiple:

2x.5 - 4.0x

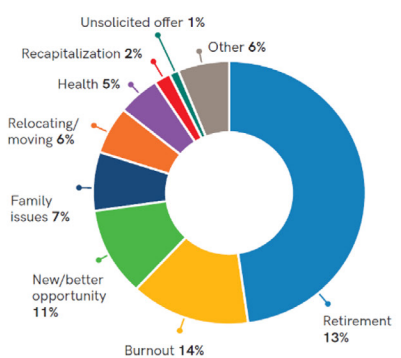
2019 BUSINESS SALES BY INDUSTRY – MAIN STREET



2019 ACTIVE BUYERS – MAIN STREET



REASONS SELLERS WENT TO MARKET IN 2019



FINANCIAL HIGHLIGHTS

Period Ending	5/12/2021		12/31/2020		12/31/2019		12/31/2018	
Source	Tax Return		Tax Return		Tax Return		Tax Return	
Gross Revenue	\$503,333	%	\$1,127,434	%	\$1,191,309	%	\$1,596,782	%
(-) Cost of Sales	\$313,218	62	\$747,263	66	\$684,008	57	\$1,075,998	67
(=) Gross Profit	\$190,115	38	\$380,171	34	\$507,301	43	\$520,784	33
(-) Total Expenses	\$114,302	23	\$363,374	32	\$393,717	33	\$401,196	25
(-) Other Income	-\$10,508	-2	\$0	0	\$21,283	2	\$0	0
(=) Taxable Income	\$65,305	13	\$16,797	1	\$134,867	11	\$119,588	7
(+) Depreciation	\$0	0	\$13,478	1	\$19,847	2	\$55,833	3
(+) Interest Paid	\$0	0	\$2,679	0	\$4,958	0	\$6,469	0
(+) Non-Recur/ Operating	\$14,170	3	\$39,450	3	\$93,202	8	\$1,404	0
(+) Owner's Compensation	\$59,622	12	\$192,809	17	\$199,952	17	\$190,998	12
(=) Discretionary Earnings	\$139,096	28	\$265,213	24	\$452,826	38	\$374,292	23

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BUSINESS PROFILE

Established in 2010, the business has an excellent 11-year operational track record delivering electrical services to residential, commercial, and industrial clients.

It offers end-to-end, integrated electrical services including electrical wiring, remodeling, and additions; lighting; troubleshooting; and panel changes in strict accordance and aligned to the guidelines of the National Electrical Code.

The business has experienced and reliable employees in place working collaboratively to leverage their technical proficiencies to ensure the best project outcomes, creating high levels of goodwill for the business.

The business has a strong brand reputation and this is evidenced by the high five-star ratings it has received on mainstream review platforms including Facebook and Google Reviews. The ratings are focused on exemplary service, and technical proficiency of the business.

Prospective buyers are encouraged to carefully consider this opportunity. If you would like to know more about this business opportunity, please don't hesitate to get in touch.

KEY HIGHLIGHTS

- Solid financial performance with strong profits over the past four years despite experiencing a decrease in revenue over the same period. It recorded Discretionary Earnings of \$139,096 (YTD 2021), \$265,213 (2020), \$452,826 (2019) and \$374,292 (2018).
- With an experienced and reliable team in place, the business has successfully served clients across residential, commercial, and industrial markets.
- The business holds an A+ rating with the Better Business Bureau.
- It has all relevant licenses and insurances to undertake residential, commercial, and industrial electrical services.
- The business has a strong brand reputation and this is evidenced by the high five-star ratings it has received on mainstream review platforms including Facebook and Google Reviews.

Would like to know more? Please complete a Non-Disclosure Agreement.

<http://lionbusinessbrokers.com/travis-strack-online-nda/>

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